SANGITA TECHNICAL INSTITUTE ASSIGMENT PAPER 2020

BBA PAPER-1

- Which factor ability, motivation to manage an opportunity should be most heavily weighed in basic formulae for managerial success ? 15
- 4. What is system approach of management ? What are its importance and limitations ? 15
- Define organization. Distinguish between organization as a structure and as a process.15
- Explain, why direction is said to be heart of the management process.
 15
- Future is moving target. It may not be possible to anticipate future changes accurately and

2.	"Transparency" will improve the corporate culture.
a 11	What does it mean and how will ethic improve
	these conditions ? 15
3.	Define organizational citizen. What organization
	has to do for showing social responsibility? 15
4.	What do you mean by expectancy theory ? What
	are its limitations ? 15
5.	What is self perception theory ? How does it
	increase our ability predict behavior ? 15
6.	What are five steps of behavioral modifications ?
	15

3.	Explain law of demand. Why does the demand
	curve slope downwards ? 15
4.	Explain the concept of utility and types of utilities.
	15
5.	What do you understand by indifference curve ?
	Explain its advantages. 15
6.	What do you understand by production function ?
	Explain factors affecting production functions.
	15
7.	Explain economies and diseconomies of scale
	in detail. 15
	BBA PAPER-4
2	What is social responsibility of a business firm ?

- Why it is needed ?
- What is Company Law ? Eplain, in detail, the various factors involved.
- 4. What are the objectives of WTO (World Trade Organization) ? How it functions ?
- Explain the concept and reasons for International Trade.
- What is Balance of Payment ? What is the difference between "Balance of Payment" and "Balance of Trade" ? Explain.

- 2. What do you mean by management information system ? How is it beneficial in the decisionmaking process of a company ?
- What is information ? Discuss the parameter under Right to Information Act. 2006.
- Define architecture of DBMS. What are the advantages of DBMS ?
- What do you mean by planning data system ? Define Sources of Data.
- What is computerizing processing of booking, particularly related to the E-Ticketing ? Take the advantage of internet communication.

BBA PAPER-6

- What is the limitation of financial statements ? Discuss briefly.
- Calculate Gross Profit from the following information :

Capital as on 01. 01. 2008	15,500
Drawing made during the year	4,000
Fresh capital introduced during the year	10,000
Purchased a cycle for Proprietor	50
Capital as in 31. 12. 2008	22,500

Rs.

- Distinguish between Trade Discount and Cash Discount.
- 6. Write notes on the following :
 - (a) Element of cost
 - (b) Variance Analysis

- What do you understand by the terms Goods ? Discuss types of Goods.
- What do you understand by Partnership ? Discuss the essential characteristics of Partnership.
- Discuss the Safety Provisions of Factories Act, 1948.
- What are the main provisions under Employees' Insurance Act, 1948 ?
- 7. Define 'Contract'. What are the essential elements of a Valid Contract ?
- Define 'Company'. Discuss characteristics of a Company.
- Discuss the different types of Crossing of Cheque.

- 3. What is Balance of Trade and Balance of Payment?
- Discuss the factors affecting the International Business in Present Era.
- 5. Suggest suitable Exim Policy of India, 2009.
- Discuss the features of Regional Economic Cooperation.
- 7. Examine Provision of WTO and its impact.

- 2. Define marketing. Discuss its nature and scope.
- 3. Explain market segmentation. What criteria is used for segmenting a market?
- Discuss the process of New Product Development.
- 5. What do you mean by marketing channels of distribution?
- Define advertising. Discuss the objectives and functions of advertising.

BBA PAPER-10

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- Define advertising. Discuss the objectives and functions of advertising.

- Explain the various forms of workers participation in management.
- What are the challenges facing HRM ? Explain the changing role of HRM.
- What do you mean by wage and salary administration? Discuss the procedure of wage and salary administration.
- What is recruitment ? Discuss the internal and external sources of recruitment.
- Explain the Maslow's Need-Hierarchy Theory. Discuss its importance.